

Polish Falcons of America

Board Bulletin

August 2021

The Board Bulletin is a summary report on the topics discussed and the actions taken by your National Board of Directors at its regular meeting on August 21, 2021 held via Zoom.

This report is emailed to more than 3,600 individuals with email addresses registered on the PFA website. In addition, it will be posted to the PFA website and published in the Sokół Polski magazine. The PFA National Board of Directors believes strongly in creating a culture of transparency and wants Members to know what issues the Board deals with and the reasons behind Board action on particular issues. We encourage you to read the report carefully and to contact any Board Member or PFA President and CEO Timothy Kuzma if you have any questions, comments, or concerns about the items or actions contained in this report.

Contact information for all Board members and the PFA executive staff is listed at the conclusion of this report.

2021 Youth Programs

National Physical Education Director Puskar reported that the Youth/Adult Volleyball Tournament will be held November 5-7, 2021, with Nest 564, LaPorte, Ind., as the host. Registration is now open. Visit the PFA website for more information.

Druhna Chris also reported that there will be virtual Future Leaders Conference meetings held through the remainder of 2021. A proposed in-person meeting for this Fall was cancelled. She stated that there will be an in-person Conference in early 2022, the regular time the Conference is held.

Druhna Chris also reported that she held a Youth Day Camp at Nest 564, LaPorte, Ind.

The dates of the 2022 National Youth Camp are July 24-31 at the SNPJ Rec Center in Enon Valley, Pa. That is about 40 miles north of Pittsburgh. Details will be announced soon.

National Golf Tournament

National Golf Commissioner Patricia Del Busse reported that there were 116 golfers who participated in the Tournament that was held Aug. 12-13. Nest 610, Erie, Pa., was the host. Even with a weather challenge the first morning, the Tournament was a success. The social activities at the Nest on Wednesday, Thursday and Friday evenings were well-attended and all the participants had a great time.

The PFA golfers also donated over 100 backpacks and 200 pounds of food and \$500 (which will be matched by National Headquarters) to the St. Martin Center in Erie.

Druhna Trish added that the 2022 Tournament will be held in South Bend, Ind., with Nest 80 as host, and the 2023 Tournament will be held in Batavia, N.Y., with Nest 493 as host.

National Conventions

President Kuzma reported that Nest 88, New Britain, Conn., has chosen to host the Regular National Convention scheduled for 2024 instead of Special Convention which is scheduled for 2022. As a result, the Board agreed that the Special Convention will be held in the Pittsburgh area with National Headquarters as host. President Kuzma added that the purpose of the Special Convention will be to vote on amendments to the PFA Constitution and Bylaws. Details of the Special Convention will be announced after the November meeting of the Board of Directors.

Financial Report

Ryan Gregg, National Secretary/Treasurer and CFO presented the financial report for Q2 of 2021. The net loss to surplus at the end of the quarter was \$26,930. The net gain from operations at the end of the quarter was \$88,331.

Independent Audit Report

Earl Lukehart from McKeever, Varga and Senko presented the report of the independent auditors. He stated that it was a clean report, the best opinion for an audit.

Sales/Marketing

Druh Kuzma reported on the sales results for Q2 of 2021. For the quarter, there were 22 life insurance certificates issued, and 23 annuity certificates issued. Total certificates issued in Q2 was 45. Also, there were 15 Fraternal Benefit Members added in the quarter. Year-to-date, 49 life insurance certificates, 36 annuity certificates and 18 Fraternal Benefit Memberships have been issued. The average face amount of insurance for the new life certificates for the entire year was \$13,532.

Certificates Report

President Kuzma reported at the end of Q2 of 2021, there were 18,556 life insurance certificates, 3,290 annuity certificates and 148 Medicare supplement certificates in force.

For the quarter, there was a decline of 116 total certificates. (Life declined 109, annuities decreased by 1 and Medicare supplement decreased by 6.) There are currently 56 Fraternal Benefit Members, an increase of 15 in Q2.

New Insurance and Annuity Products

President Kuzma reported that the new Term Life Insurance Plan has been approved and is available for sale. Communications Director Courtney Caughey Stambul presented the different advertising concepts for the plan. Members have been taking advantage of the guaranteed interest rates in the new Multi Year Guaranty Annuity. See the PFA website for details.

Digital Transformation/Scanning

Secretary/Treasurer and CFO Ryan Gregg reported on the progress to digitize insurance operations at National Headquarters. He reported that progress is being made in creating digital forms for membership service items like address and change of beneficiaries, as well as electronic applications for life insurance and annuities. Finally, he reported that we have started scanning files of our archives at National Headquarters.

Nests in Good Standing

First Vice President Del Busse reported that the following Nests are in Good Standing:

NEST	DISTRICT	CITY	STATE
6	IX	Buffalo	NY
8	IV	Pittsburgh	PA
17	I	Newark	NJ
31	XIII	Detroit	MI
41	IV	New Kensington	PA
45	II	St. Louis	MO
52	IX	Rochester	NY
65	V	Union City	CT
68	V	Meriden	CT
79	XIII	Southgate	MI
86	XIII	Hamtramck	MI
104	I	Newark	NJ
118	IV	Pittsburgh	PA
123	IX	Erie	PA
146	IV	New Castle	PA
172	V	West Warwick	RI
176	IV	Pittsburgh	PA
182	IV	Ambridge	PA
208	V	Derby	CT

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