

# **Polish Falcons of America**

# **Board Bulletin**

**March 2021**

*The Board Bulletin is a summary report on the topics discussed and the actions taken by your National Board of Directors at its regular meeting on March 13, 2021 held via Zoom.*

*This report is emailed to more than 3,600 individuals with email addresses registered on the PFA website. In addition, it will be posted to the PFA website and published in the Sokół Polski magazine. The PFA National Board of Directors believes strongly in creating a culture of transparency and wants Members to know what issues the Board deals with and the reasons behind Board action on particular issues. We encourage you to read the report carefully and to contact any Board Member or PFA President and CEO Timothy Kuzma if you have any questions, comments, or concerns about the items or actions contained in this report.*

*Contact information for all Board members and the PFA executive staff is listed at the conclusion of this report.*

## ***Falconette Commission***

The Board unanimously elected Druhna Patricia Capozoli, District IV National Director, as Chairperson of the Falcon Commission for a new term. Congratulations Druhna Capozoli.

Also, Druhna reported that the Commission conducted another successful raffle in January. Proceeds from this program benefit PFA Youth Programs.

## ***2021 Youth Programs***

The Board discussed the status of the upcoming fraternal programs in 2021. Physical Education Director Puskar reported that the Volleyball Tournament scheduled for early April will be held in November. She also said the Future Leaders Conference will be held virtually throughout 2021.

## ***National Golf Tournament***

New National Golf Commissioner Patricia Del Busse presented revised rules for the National Golf Tournament. Druhna Del Busse explained that she with the National Golf

Commissioners to streamline the rules and make them more flexible for participants and hosts of the Tournament. The Board approved the new rules. The rules can be found on the PFA website.

### ***National Bowling Tournament***

The Board discussed the upcoming National Bowling Tournament which is scheduled for September 23-25. Nest 45, St. Louis, Mo., is the host. The Tournament was postponed due to the pandemic. Details about the Tournament can be found on the PFA website.

### ***Walking Program***

Druhna Puskar reported that prizes for the 2020 Walking Program are being sent to all recipients. She added that there will be changes to the Program in 2021 with the addition of regular challenges and prizes throughout the year.

### ***Nest and District Presidents Meetings***

President Kuzma reported that Nest and District Presidents have started a regular monthly Zoom meeting to discuss current issues in the organization, and to provide information directly to Nests and Districts. The response to the meetings has been positive overall.

### ***Financial Report***

Ryan Gregg, National Secretary/Treasurer and CFO, presented the 2020 Financial Report. The net loss to surplus at the end of the year was \$193,456. The net gain from operations at the end of the year was \$97,811. Assets at the end of the year are \$38,411,856, an increase of \$1,251,426 from the end of 2019.

### ***Pennsylvania DOI Examination Report***

President Kuzma reported that the Pennsylvania Department of Insurance completed its 5-year examination in early 2021. The report was presented to the Board as required by the Department. There were no recommendations in the report.

### ***Sales/Marketing***

Druh Kuzma reported on the sales results for Q4 of 2020. For the quarter, there were 23 life insurance certificates issued, and 33 annuity certificates were issued. Total certificates issued in Q4 was 56. Also, there was one Fraternal Benefit Member added in the quarter. The average face amount of insurance for the new life certificates through the entire year was \$11,651. For the year, 145 life certificates, 112 annuities and 14 Fraternal Benefit Memberships issued for a total of 271 new certificates issued in 2020.

### ***Certificates Report***

President Kuzma reported at the end of 2020, there were 18,768 life insurance certificates, 3,337 annuity certificates and 171 Medicare supplement certificates in force. For the fourth quarter, there was a decline of 114 total certificates. (Life declined 86, annuities decreased by 16 and Medicare supplement decreased by 12.) There are currently 42 Fraternal Benefit

Members, an increase of 1 in Q4. For the year, life certificates decreased by 290, annuities decreased by 26, Medicare Supplement decreased by 44, and Fraternal Benefit Members decreased by 13.

### ***New Insurance and Annuity Products***

President Kuzma reported that the new Multi Year Guaranteed Annuity has been approved and will be available for sale on April 1, 2021. The Board approved rates for the new Term Life Insurance plans, which will be available later in the Spring.

### ***Starzynski Scholarship Program***

The Board approved the recipients of the PFA Dr. T.A. Starzynski Scholarship Program as recommended by the Scholarship Committee.

#### **Mary Kus (\$1,750)**

- Samantha Smith-Nest 610, Erie, PA, District IX

#### **Achievement Category (\$1,750)**

- Victoria Baliga-Nest 36, Southwestern CT, District V
- Jonathan Gable-Nest 8, Pittsburgh, PA, District IV
- Robert Lewicki- Nest 36, Southwestern CT, District V
- Sophia Starzynski-Nest 946, Sommerville, NJ, District I
- Nolan Witt-Nest 52, Buffalo, NY, District IX

#### **Involvement Category (\$1,250)**

- Ella Futch-Nest 52, Rochester, NY, District IX
- Emma Karczewski-Nest 80, South Bend, IN, District VI
- Adrian Sierzega-Nest 956, Ozone Park, NY, District I
- Jessica Sierzega-Nest 956, Ozone Park, NY, District I

#### **General Category (\$800)**

- Sylvia Lemanski, Nest 36, Southwestern CT, District V
- Ava Catherine Yobst, Nest 176, Pittsburgh, PA, District IV

### ***Upcoming 2021 Board Meeting Dates***

Q2 2021	June 12
Q3 2021	August 21
Q4 2021	November 20

**Contact Information for Board Members and Executive Staff** – Please use the following information to contact individual Board members or PFA President and CEO to obtain more information on any of the items discussed in this report:

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