

Polish Falcons of America

Board Bulletin

November 2018

The Board Bulletin is a summary report on the topics discussed and the actions taken by your National Board of Directors at its meeting on Nov. 16-17, 2018 that was held at PFA National Headquarters in Pittsburgh, Pa.

This report is emailed to more than 2,300 individuals with email addresses registered on the PFA website. In addition, it will be posted to the PFA website and published in the Sokół Polski magazine. The PFA National Board of Directors believes strongly in creating a culture of transparency and wants Members to know what issues the Board deals with and the reasons behind Board action on particular issues. We encourage you to read the report carefully and to contact any Board Member or PFA President and CEO Timothy Kuzma if you have any questions, comments, or concerns about the items or actions contained in this report.

Contact information for all Board members and the PFA executive staff is listed at the conclusion of this report.

Financial Report

John Kuzmirek, National Secretary/Treasurer and CFO, presented the 2018 Quarter 3 Financial Report. The year-to-date net gain to surplus at the end of the quarters was a loss of \$423,369. Net loss from operations was \$360,235. Net income, including capital gains was a loss of \$379,7751. At the end of the quarter, surplus was \$1,170,534. Total admitted assets now stand at \$67,114,491. President Kuzma and Secretary/Treasurer presented a plan to the Board to improve the financial results for Q4 of 2018 and steps that will be taken in 2019.

Sales/Marketing

Druh Kuzma reported on the sales results for the third quarter of 2018. For the third quarter, there were 45 life insurance certificates issued. Sixteen annuity certificates were issued, and there were 13 Medicare Supplement Plans sold in Q3. Total certificates issued in Q3 was 74. Also, there were three Fraternal Benefit Members added in the quarter. The average face amount of insurance for the new life certificates from January 1 through the end of Q3 is \$15,776.

Certificates Report

President Kuzma reported at the end of Q3 2018, there were 19,569 life insurance certificates, 3,488 annuity certificates and 250 Medicare supplement certificates in force. For the quarter, there was a decline of 96 total certificates. (Life declined 76, annuities decreased by 34 and Medicare supplement increased by 14.) There are currently 44 Fraternal Benefit Members.

Coverdell Education Savings Account

The Board of Directors voted to reduce the minimum deposit required to start a Coverdell Education Savings Account. Effective December 1, 2018, the amount required to start an ESA is \$300 instead of \$1,000. For more information about starting an ESA for your child or grandchild, please contact PFA National Sales Director John Denning.

Physical Education Director's Report

National Physical Education Director Chris Puskar announced the PFA programs for 2019:

TENTATIVE YOUTH PROGRAM DATES FOR 2019

Polish Falcons Future Leaders Conference – February 22 – 24, 2019

Crowne Plaza Pittsburgh West – Greentree
401 Holiday Drive
Greentree, Pittsburgh, PA 15220

Youth/Adult Volleyball tournament – April 5 – 7, 2019 Pittsburgh, PA

Details with costs and locations will be posted to the website.

National Camp – July 20 – 27, 2019

SNPJ Recreations Center
270 Martin Road
Enon Valley, PA 16120

The Board approved the plan and budget for the programs.

Falconette Commission

Falconette Commission Chairperson Druhna Patricia Capozoli reported that the October Lottery Raffle was another success and the raffles will continue in 2019. Proceeds will help fund the upcoming Polish Falcons of America Future Leaders Conference. Additionally, padfolios will be purchased for all participants at the Conference. The next raffle by the Commission will be held in January 2019. Information is being sent to all Nests and Districts.

Scholarship Committee

Scholarship Committee Chairperson Druhna Patricia Del Busse reported that scholarship applications for the 2019/2020 school year will be available on the PFA website in December. There are only minor changes to the form this year. Please contact Druhna Del Busse for any questions concerning the scholarship programs.

Nest Actions

Nest 126, Elizabeth, N.J. Upon the request of the Nest, the Board voted to dissolve Nest 126. Letters will be sent to all Nest Members advising them of the Board's decision and their new Nest options.

Nests in Good Standing. First Vice President Patricia Del Busse presented the list of PFA Nests in Good Standing. They are:

NEST	DISTRICT	CITY	STATE
3	II	Chicago	Illinois
4	VI	South Bend	Indiana
6	IX	Buffalo	New York
8	IV	Pittsburgh	Pennsylvania
31	XIII	Detroit	Michigan
36	V	Southwestern	Connecticut
41	IV	New Kensington	Pennsylvania
42	II	Chicago	Illinois
45	II	St. Louis	Missouri
52	IX	Rochester	New York
65	V	Union City	Connecticut
68	V	Meriden	Connecticut
74	IX	Auburn	New York
77	IV	Carnegie	Pennsylvania
79	XIII	Southgate	Michigan
80	VI	South Bend	Indiana
86	XIII	Hamtramck	Michigan
88	V	New Britain	Connecticut
104	II	Newark	New Jersey
118	IV	Pittsburgh	Pennsylvania
141	IV	Cleveland	Ohio
146	IV	New Castle	Pennsylvania
163	VII	Mocanaqua	Pennsylvania
172	V	West Warwick	Rhode Island
176	IV	Pittsburgh	Pennsylvania
182	IV	Ambridge	Pennsylvania
188	V	Salem	Massachusetts

208	V	Derby	Connecticut
247	IV	Donora	Pennsylvania
276	VI	Muskegon	Michigan
307	V	Southington	Connecticut
336	XIII	Jackson	Michigan
430	IX	Auburn	New York
485	V	Chelsea	Massachusetts
493	IX	Batavia	New York
519	V	Middletown	Connecticut
538	IV	Midland	Pennsylvania
556	IV	Jerome	Pennsylvania
564	VI	La Porte	Indiana
580	V	Pittsfield	Massachusetts
610	IX	Erie	Pennsylvania
652	XIII	Lansing	Michigan
725	II	Milwaukee	Wisconsin
811	V	New Britain	Connecticut
827	II	Chicago	Illinois
907	II	Cicero	Illinois
946	I	Hillsborough	New Jersey
956	I	Ozone Park	New Jersey

Communications Director Report

Communications Director Courtney Caughey-Stambul reported that beginning in 2019, the Sokol Polski, official PFA publication, will be published quarterly instead of 5 times a year. She added that there will be new Christmas videos posted featuring Cultural Commissioner Larry Kozlowski.

Legion of Honor

PFA Legion of Honor Grandmaster Frania Tracz presented a written report to the Board. She reported on all the applications that have been processed since she became Grandmaster in 2016. She encourages all Nests and Districts to honor deserving Members. Druhna Tracz also stated she has started planning for the 2020 National Convention, at which the Legion of Honor will celebrate the 95th Anniversary of its founding.

National Bowling Tournament

PFA National Bowling Manager Janet Knauber reported that the 81st National Bowling Tournament plans for 2019 are well under way!

District IX will be the host for the 2019 tournament. The tournament will be held at Transit Lanes in Williamsville, N.Y. The dates are April 26-27, 2019. The “fun tournament” will be held on April 25. We will be bowling a team event, singles, doubles and all events. The cost of bowling will remain at \$70 for all events for each bowler. If you don’t have a full team, we will most definitely try to fill in all bowlers.

Housing has been arranged at two hotels. The Hampton Inn Airport in Buffalo and the Holiday Inn Express North East in Cheektowaga are the two choices. The Hampton Inn can be reached at 716-894- 8000. The Holiday Inn Express can be reached at 716-725-6133.

Entertainment will be at the home of Nest 6, Cheektowaga, N.Y., on Thursday, Friday and Saturday.

Watch the PFA website and magazine for more information.

National Golf Tournament

President Kuzma reported that National Headquarters will be the host of the 2019 National Golf Tournament Aug. 8-9. The tournament will be held in Hillsborough, N.J., at the Polanka facility. The Tournament Hotel and Golf Courses have been secured. Information and details will posted to the PFA website in December.

Bids are now being accepted for the 2020 National Tournament. For questions or information on how to place a bid, please contact Druhna Mary at whalenmh@yahoo.com.

Upcoming 2019 Meeting Dates

Q1 2019	March 22-23
Q2 2019	May 31-June 1
Q3 2019	Aug. 23-24
Q4 2019	Nov. 22-23

Contact Information for Board Members and Executive Staff – Please use the following information to contact individual Board members or PFA President and CEO to obtain more information on any of the items discussed in this report:

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Director, District IV	Patty Capozoli	pbcapo@gmail.com	412-921-5367	703-895-6268
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