

Polish Falcons of America

Board Bulletin

May 2018

The Board Bulletin is a summary report on the topics discussed and the actions taken by your National Board of Directors at its meeting on May 18, 2018 that was held at PFA National Headquarters in Pittsburgh, Pa.

This report is emailed to more than 2,300 individuals with email addresses registered on the PFA website. In addition, it will be posted to the PFA website and published in the Sokół Polski magazine. The PFA National Board of Directors believes strongly in creating a culture of transparency and wants Members to know what issues the Board deals with and the reasons behind Board action on particular issues. We encourage you to read the report carefully and to contact any Board Member or PFA President and CEO Timothy Kuzma if you have any questions, comments, or concerns about the items or actions contained in this report.

Contact information for all Board members and the PFA executive staff is listed at the conclusion of this report.

Financial Report

John Kuzmirek, National Secretary/Treasurer and CFO, presented the 2018 Quarter 1 Financial Report . The net gain to surplus at the end of the quarters was a loss of \$205,181. Net loss from operations was \$173,134. Net income, including capital gains was a loss of \$192,797. At the end of the quarter, surplus was \$1,388,722. Total admitted assets now stand at \$67,336,965.

Sales/Marketing

Druh Kuzma reported on the sales results for the first quarter of 2018. For the fourth quarter, there were 49 life insurance certificates issued. Nine annuity certificates were issued, and there were six Medicare Supplement Plans sold in Q1. Total certificates issued in Q1 was 64. Also, there were eight Fraternal Benefit Members added in the quarter. The average face amount of insurance for the new life certificates in Q1 was \$16,473.

Certificates Report

President Kuzma reported at the end of Q1 2018, there were 19,726 life insurance certificates, 3,494 annuity certificates and 236 Medicare supplement certificates in force. For the quarter, there was a decline of 92 total certificates. (Life declined 67, annuities declined 31 and Medicare supplement increased by 6.) There are currently 42 Fraternal Benefit Members.

New Annuity Plan

The Board of Directors voted to approve development of a new annuity plan. The primary feature of the new plan is that it will have a 5-year surrender penalty phase, as opposed to the 9-year penalty on the standard annuity. Complete details of the plan will be announced later this year.

Nest Status Report

First Vice President Del Busse reported on the status of PFA Nests. There are currently 62 Nests of the Polish Falcons of America. Following is the list of Nests that the Board of Directors has determined is in good standing:

NEST	DISTRICT	CITY	STATE
3	II	Chicago	Illinois
6	IX	Buffalo	New York
8	IV	Pittsburgh	Pennsylvania
31	XIII	Detroit	Michigan
45	II	St. Louis	Missouri
52	IX	Rochester	New York
65	V	Union City	Connecticut
74	IX	Auburn	New York
77	IV	Carnegie	Pennsylvania
80	VI	South Bend	Indiana
86	XIII	Hamtramck	Michigan
88	V	New Britain	Connecticut
141	IV	Cleveland	Ohio
146	IV	New Castle	Pennsylvania
172	V	West Warwick	Rhode Island
208	V	Derby	Connecticut
247	IV	Donora	Pennsylvania
430	IX	Auburn	New York
485	V	Chelsea	Massachusetts
493	IX	Batavia	New York
519	V	Middletown	Connecticut
564	VI	La Porte	Indiana
580	V	Pittsfield	Massachusetts
610	IX	Erie	Pennsylvania
652	XIII	Lansing	Michigan
811	V	New Britain	Connecticut
827	II	Chicago	Illinois
907	II	Cicero	Illinois

Nest Mergers and Dissolutions

The Board approved the dissolution of Nest 973, West Seneca, N.Y. Correspondence is being sent to all Members of the Nest advising them of the situation and their transfer options.

Physical Education Director's Report

National Physical Education Director Chris Puskar reported that the prizes for the Walking Program have been sent to all qualifying PFA Walkers.

She also reported on the progress for the upcoming PFA National Zlot.

The National Zlot will take place July 29 – August 5, 2018. We will be on the Campus of the Orchard Lake Schools in Orchard Lake, Michigan. They are very excited about hosting us and are being very generous with their facilities for us. Here is the official address.

Orchard Lake Schools
3535 Commerce Road
Orchard Lake, MI 48234

Complete details about the Zlot can be found by going to polishfalcons.org/national-zlot or in the PFA magazine and will be posted to the PFA website. For more information or questions about the Zlot contact Chris as cpuskar@polishfalcons.org.

Scholarship Committee

Scholarship Committee Chairperson Patricia Del Busse announced the recipients of the 2018-19 Richard C. Gorecki Scholarships.

Thaddeus Cullina - Nest 519, Middletown, Connecticut - District V

Jennifer Wiertel - Nest 3, Chicago, Illinois - District II

Joseph Zmuda - Nest 172, West Warwick, Rhode Island - District V

Falconette Commission

Falconette Commission Chairperson Druhna Patricia Capozoli reported that a total of \$9,049.61 has been raised by the Falconette Commission since the last National Convention. Most of the funds have come from the raffles held by the Commission. The funds are being used to support PFA youth programs.

Right now, T-shirts and water bottles are being purchased for the 2018 Zlot. Tentative plans are being discussed to donate \$25 per person to those attending the Zlot.

National Bowling Tournament

PFA National Bowling Manager Janet Knauber presented a report from the 2018 Tournament held in Cicero, Ill., with Nest 907 as Host. There were 38 teams in the 80th

Annual Tournament. She reported that all went well. The Thursday “Fun Tournament” had about 70 bowlers participate. Prizes for winning bowlers are being processed by National Headquarters.

Druhna Knauber also reported that plans are moving along for the 2019 Tournament that will be held in Buffalo, N.Y., with PFA District IX as Host.

Finally, bids are now being accepted for the 2020 National Tournament. For questions or information on how to place a bid, please contact Druhna Janet at multimech@aol.com.

2018 Polish Falcon Trip to Poland

President Kuzma announced that reservations are still being accepted for the Polish Falcon Trip to Poland, September 26 to October 7. Flights will leave and return from either Chicago (O’Hare) or New York City (JFK). The tour will include overnight stays in Warsaw, Krakow, Zakopane and Wroclaw. Among the many highlights will be tours to Czestochowa, Nowy Sacz, Salt Mine in Wieliczka and Auschwitz. Visit the PFA website for more details or contact PFA Executive Assistant Evie Jean at ejean@polishfalcons.org.

Upcoming Meeting Dates

Q3 2018	Aug. 24-25
Q4 2018	Nov. 16-17

Contact Information for Board Members and Executive Staff – Please use the following information to contact individual Board members or PFA President and CEO to obtain more information on any of the items discussed in this report:

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